

**To:** [REDACTED]@sante-group.com; [REDACTED]@sante-group.com  
**Cc:** [REDACTED]@sante-group.com; [REDACTED]@sante-group.com; [REDACTED]@rivm.nl; [REDACTED]  
**From:** [REDACTED]  
**Sent:** Fri 2/26/2021 10:52:46 AM  
**Subject:** FW: Santé Group Introduction  
**Received:** Fri 2/26/2021 10:52:49 AM  
[Santé - Capability Statement.pdf](#)

Dear [REDACTED],

Thank you for the information you provided to Ms. [REDACTED].  
 The assessments of the needs for syringes + needles for our national Covid-19 campaign is an on-going exercise.  
 If there would be need for the near future following information would be of relevance:

- Price per unit
- Low dead volume or zero residual products
- Product information – technical data sheets
- Delivery time after submitting purchase order
- Pack size – is it possible to supply in smaller pack sizes? E.g 10, 25, 50 syringes/needles per pack
- Availability safety – needles
- Experience mass vaccination – references

Looking forward to your reply,

Best regards,

[REDACTED]

[REDACTED]  
 [REDACTED]

**National Institute for Public Health and the Environment**  
**Ministry of Health, Welfare and Sport**  
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**From:** [REDACTED] <[REDACTED]@sante-group.com>  
**Sent:** woensdag 24 februari 2021 16:48  
**To:** [REDACTED] <[REDACTED]@rivm.nl>  
**Cc:** [REDACTED] <[REDACTED]@sante-group.com>  
**Subject:** Santé Group Introduction

Good Afternoon [REDACTED]  
 Thanks for your time on the phone this afternoon.

To briefly recap, Santé Group is a global supply chain organization specialising in medical equipment, clinical diagnostics and PPE.

Please see the attached capability statement which includes a brief overview of our company. Please see below some next steps on the points we discussed:

**Needles and Syringes**

- Understand you're currently using 2 needles to draw the vaccine and administer it.
- To confirm, the current manufacturer that we have production capacity from at current for needles and syringes is Non-Chinese, and all documentation has passed our Eversheds Sutherlands Reviews and factory audits

- If you could confirm the quantities needed on the following items, we can formulate an official proposal based on what's available over the next 3-6 months.
  - Luer Lock Syringe
  - Luer Slip Syringe
  - 23G x 1" Needles for standard patients
  - 23G x 1 ¼" Needles for Obese patients
  - Low-dead-space Needle 21G for drawing the vaccine
- If you have any other specific requirements, such as packaging etc, please let us know.

#### Pipette Tips

- Universal Pipette Tips – We currently have excellent supply lines on all sizes of universal, sterile, filtered pipette tips.
- Robotic Tips – Again, we have excellent supply lines on many different compatible brands of Robotic tips, such as Hamilton, Tecan, Beckman, Agilent etc.

Would we be able to have a quick Teams meeting with the relevant contact responsible for the procurement of these?

Thanks again for taking the call, would we be able to set up a Teams meeting with yourself and anyone in your team to go over the specific requirements and our supply chain methodology?

Thanks! Look forward to hearing from you.

Warm Regards,

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